

# CORPORATE GOVERNANCE -

- recruiting the new style non-executive director

by

Alan M Priest

---

Jackson Taylor International Limited has devoted its business to Executive Search for many years, advising its wide client base on the appointment of Senior Executives. The company is committed to the identification and recommendation of leaders for commerce, industry and the professions. Assignments embrace CEO, COO, Board Members and other Senior Executive positions in all disciplines. We also advise on the recruitment of Lawyers and Accountants at or near Partner level.

The recent publication of the Higgs and related Smith Report has brought sharply into focus the future requirements for recruiting the modern generation of Non-Executive Directors. These reports clearly define the revised anticipated roles of NED's in order that they will play a successful part in corporate governance.



**ALAN M PRIEST**

*Alan is Senior Consultant – Main Board Appointments with Jackson Taylor Executive Search and has worked in European and North American industry for 39 years. Educated at Rossall and Caen University, France, he has wide experience as a Main Board Director of a number of major companies.*

The Government is also actively encouraging the development of best practice within the parameters of corporate governance. There are already full transparency and accountability regulations in place covering the publication of detailed annual Directors' remuneration reports that are submitted to shareholders.

The Government is now pressing for NED's elected to Board remuneration committees to take an active role in developing and monitoring Executive Directors' remuneration and reward packages. The intention is to couple pay and performance targets to the overall success of businesses and the creation of long-term value for shareholders.

It is essential that modern Non-Executive Directors be financially independent so that they may authoritatively and robustly contribute to Boardroom decision making. Nominated Directors from financial institutions cannot be considered independent, nor do they represent shareholders as a whole.

In anticipation of the new Boardroom climate, Jackson Taylor International Limited has strengthened its consultancy team by assigning three senior advisers, all of whom have successfully held Executive and Non-Executive Directorships for a number of years in internationally known UK businesses.

Strengthened and enhanced with this profound knowledge and 'hands-on' experience of the professional responsibilities and commercial operating criteria of Senior Executive Directors, Jackson Taylor is in a strong position to develop long-term partnering agreements with the plc market in particular in order to fulfil its revised and modern obligations at Senior Executive level to its shareholders, clients and employees.

For further information contact Alan on:

Telephone No: 020 7828 9003

Email: [jacksontaylor@btconnect.com](mailto:jacksontaylor@btconnect.com)

---

## Jackson Taylor Executive Search

Beaumont Chambers  
3 Beaumont Street  
Darlington DL1 5SZ  
Tel: 01325 363000

12 St James's Square  
London  
SW1Y 4RB  
Tel: 020 7828 9003